# Al for Digital Marketing

## Intermediate Level

الذكاء الاصطناعي في التسويق - مستوى متوسط

#### 18 hours

2 Days Per Week

#### **Workshop Outline for intermediate level:**

- Session 1: Introduction to Al in Digital Marketing
  - Ice breaking
- Understanding Al types and applications in marketing
- Generative AI vs Predictive AI
- AI-powered research & ideation
- Competitor analysis using Al tools
- Session 2: Al for Content Creation
  - Al-driven content writing and ideation
  - Creating scripts for Reels & TikTok
  - Al-powered social media calendars
  - Visuals & video creation using Midjourney, Runway, Veo, etc
- Session 3: Al-Driven Advertising (Meta, TikTok, Google)
  - Using Al for campaign optimization
  - Predictive targeting & Smart Bidding
  - Al-powered audience insights & deterministic signals
  - Ad copy generation and creative optimization

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- Session 4: Al in CRM & Marketing Automation
  - Building intelligent marketing workflows
  - Al for customer segmentation & personalization
  - Lifecycle automation
  - Predictive behavior modeling
- Session 5: Al for Performance Analytics & Dashboards
  - Using Al for data analysis
  - Forecasting & budget optimization
- Building automated dashboards using AI tools
- Attribution models enhanced by Al
- Session 6: Final Project & Practical Implementation
  - Full hands-on project using AI tools
  - Building content + ads + automation workflows
  - Performance review & feedback

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### Workshop Target Audience:

- Digital Marketers
- Social Media Specialists
- Content Creators
- Performance Marketers
- Freelancers looking to enhance their work using Al
- Anyone who wants to enter the world of Al Marketing with hands-on practical skills

#### Workshop Outcome:

- By the end of the workshop, participants will be able to:
- Use Al tools to create high-quality content and ads
- Improve campaign performance using AI-powered optimization techniques
- Build complete content and advertising strategies with Al
- Create smart CRM workflows and marketing automation
- Analyze data and predict campaign performance using Al models
- Build dashboards and automations using Al tools
- Work confidently with AI tools in their daily marketing tasks

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#### Workshop Summary in General:

A practical, hands-on workshop focused on real applications of artificial intelligence in digital marketing. Designed for the intermediate level, it targets marketers, content creators, and performance specialists who want to elevate their skills using Al.

Over the course of 18 hours, participants will build content, ads, workflows, dashboards, and perform data analysis using the latest Al tools.

By the end of the workshop, attendees gain practical, ready-to-use skills and complete a final project that demonstrates their ability to apply Al in real marketing scenarios.